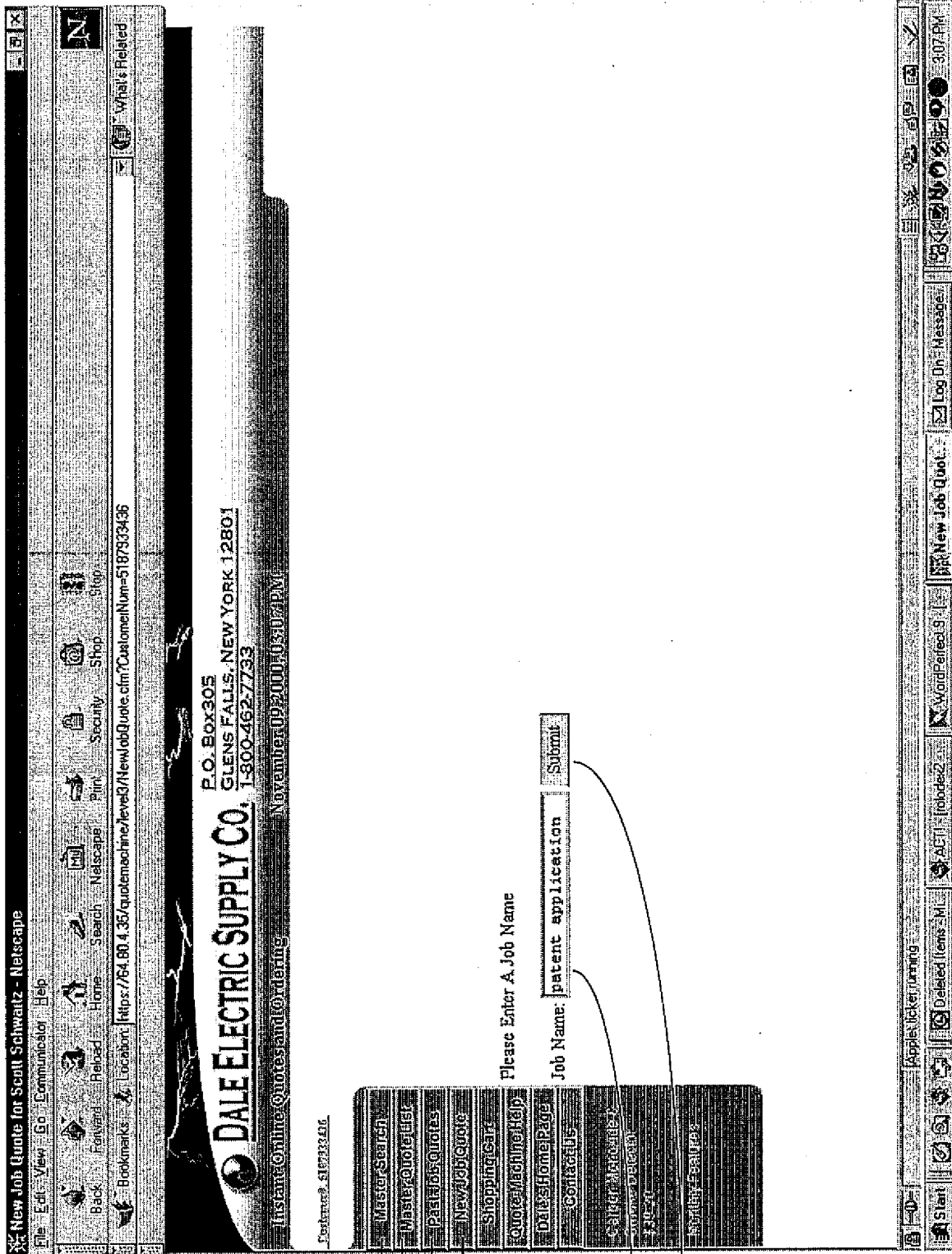


FIG. 1



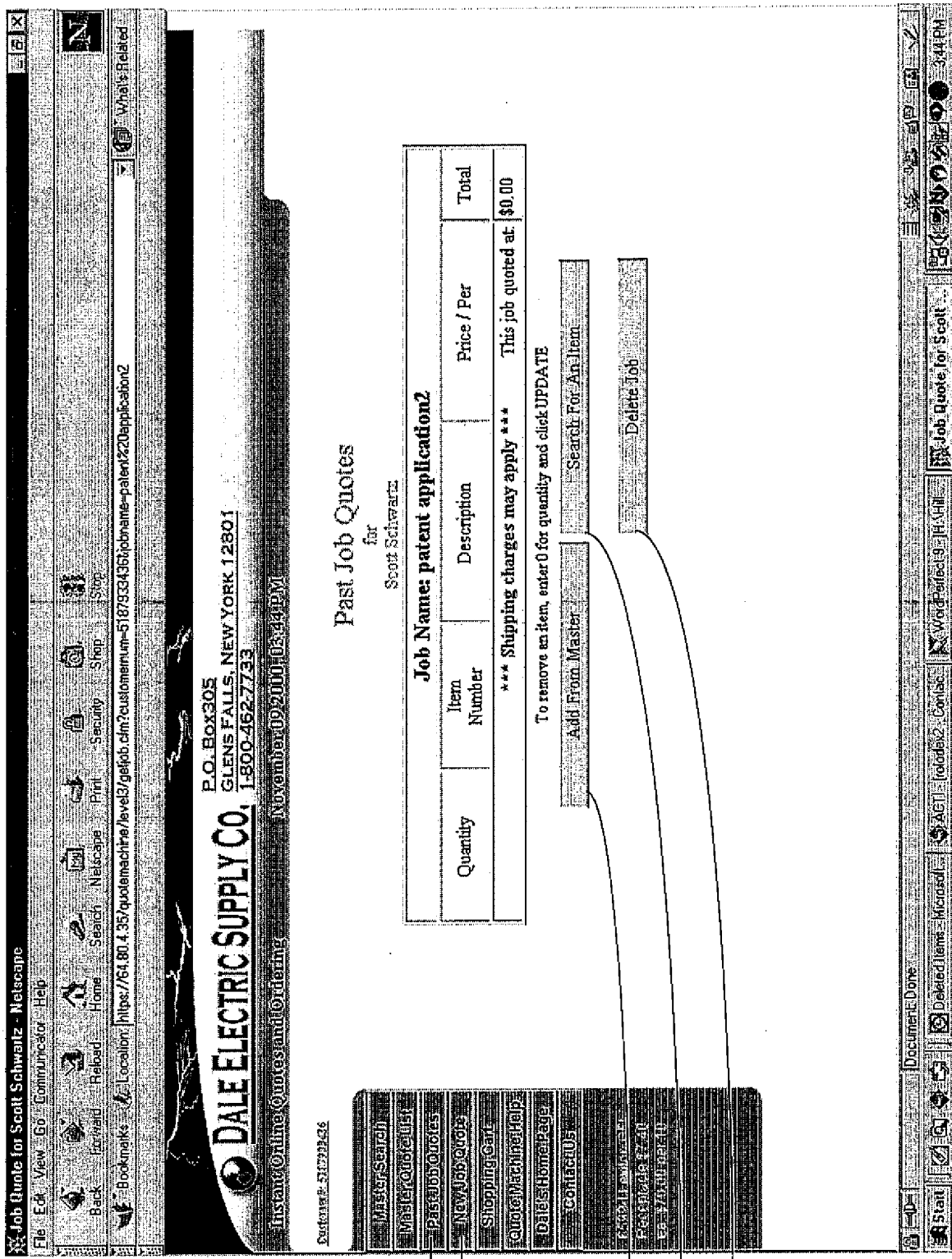
50 →

52  
54  
56  
58

61 →

62  
64

FIG. 2



Past Job Quotes

for  
Scott Schwartz

Job Name: patent application2				
Quantity	Item Number	Description	Price / Per	Total
*** Shipping charges may apply ***      This job quoted at: \$0.00				

To remove an item, enter 0 for quantity and click UPDATE

Add From Master      Search For An Item

Delete Job

FIG. 3

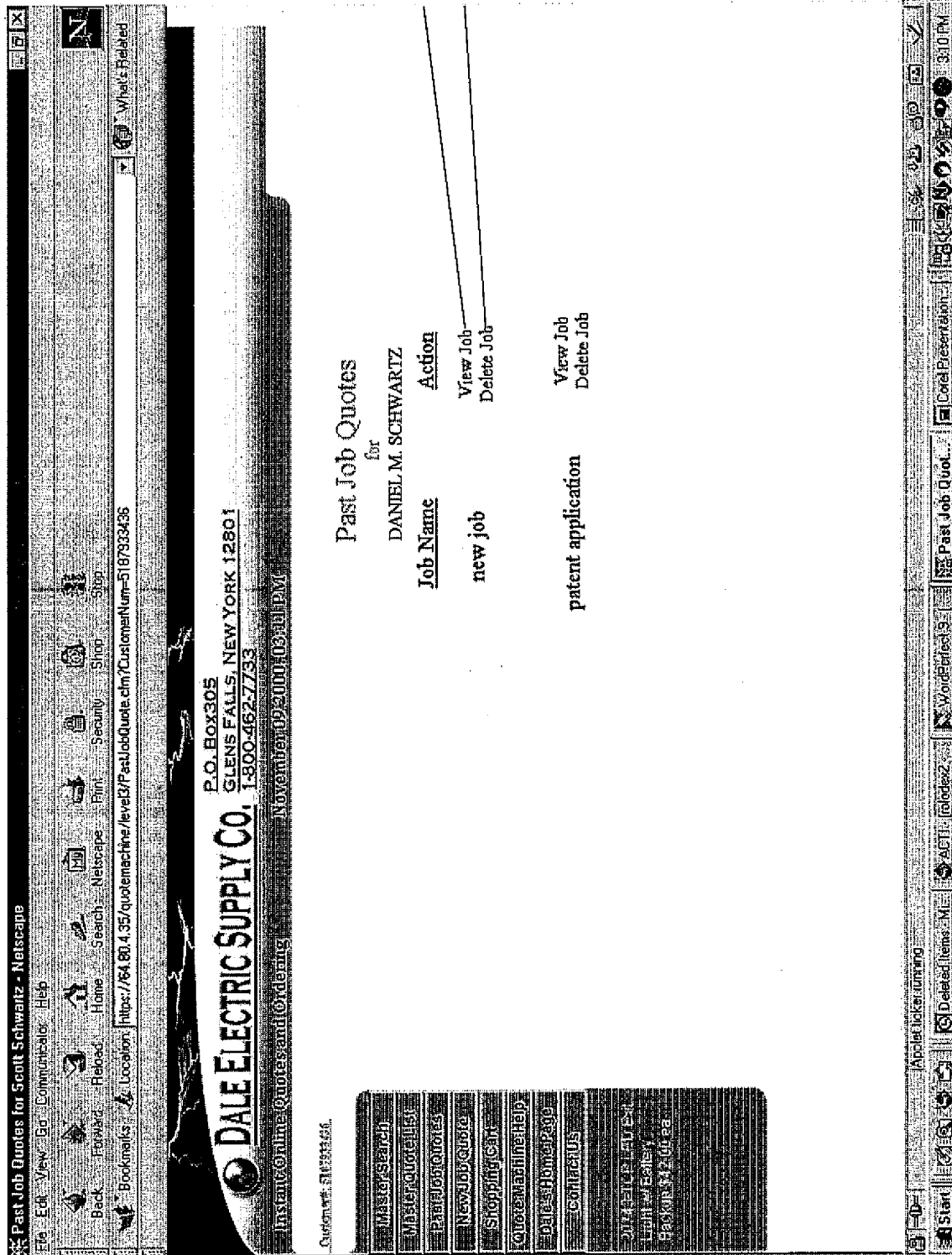


FIG. 4

Job Quotes for Scott Schwartz - Netscape

File Edit View Go Communicator Help

Back Forward Reload Home Search Netscape Print Shop Stop

Bookmarks Location: https://64.80.4.35/quoteonline/level3/realjob.cfm?jobname=new221p&customerid=5187933436

What's Helped

DALE ELECTRIC SUPPLY CO.

P.O. Box 305  
GLENS FALLS, NEW YORK 12801  
1-800-462-7733

Instant Online Quotes and Ordering November 09, 2000 03:12 PM

Customer: 5187933436

Master Search Master Quotes List Past Job Quotes New Job Quote Shopping Cart Quote Machine Help Dale's Home Page Contact Us

TOP LEVEL Links New Battery Bank 1-877-334-3636

Past Job Quotes for MICHEAL & MICHELLE DELONG

Job Name: new job

Quantity	Item Number	Description	Price / Per	Total
100 <input type="button" value="Update"/>	0406-FIREX	SMOKE DETECTOR DIRECT WIRE INT Details	\$7.00 / EA	\$700.00
1 <input type="button" value="Update"/>	10000-PW	REMOTE DIMMING WHITE Details	\$17.14 / EA	\$17.14
1 <input type="button" value="Update"/>	1451-21	SWITCH 3-POLE GROUNDED 15A TWO Details	\$0.65 / EA	\$0.65
10 <input type="button" value="Update"/>	6599-1	RECEPT 15A GFI DUPLEX IVORY Details	\$6.60 / EA	\$66.00
10 <input type="button" value="Update"/>	82010	RECEPTACLE 15A DUPLEX GROUNDED Details	\$0.39 / EA	\$11.70
120 <input type="button" value="Update"/>	BRI20	20A 1POLE 1SPACE BREAKER Details	\$3.10 / EA	\$620.00
*** Shipping charges may apply ***			This job quoted at: \$1,479.49	

To remove an item, enter 0 for quantity and click UPDATE

Add From Master Search For An Item

Send to Shopping Cart Delete Job

RECOMMENDATION:  
BUY 50 MORE 20A 1POLE SPACE  
BREAKER TO RECEIVE 10% DISCOUNT

Start Stop Deleted Items: 0 Deleted Items: 0

Job Quote for ... Job Period 9: ... Cool Presentation: ...

3:11 PM

FIG. 5

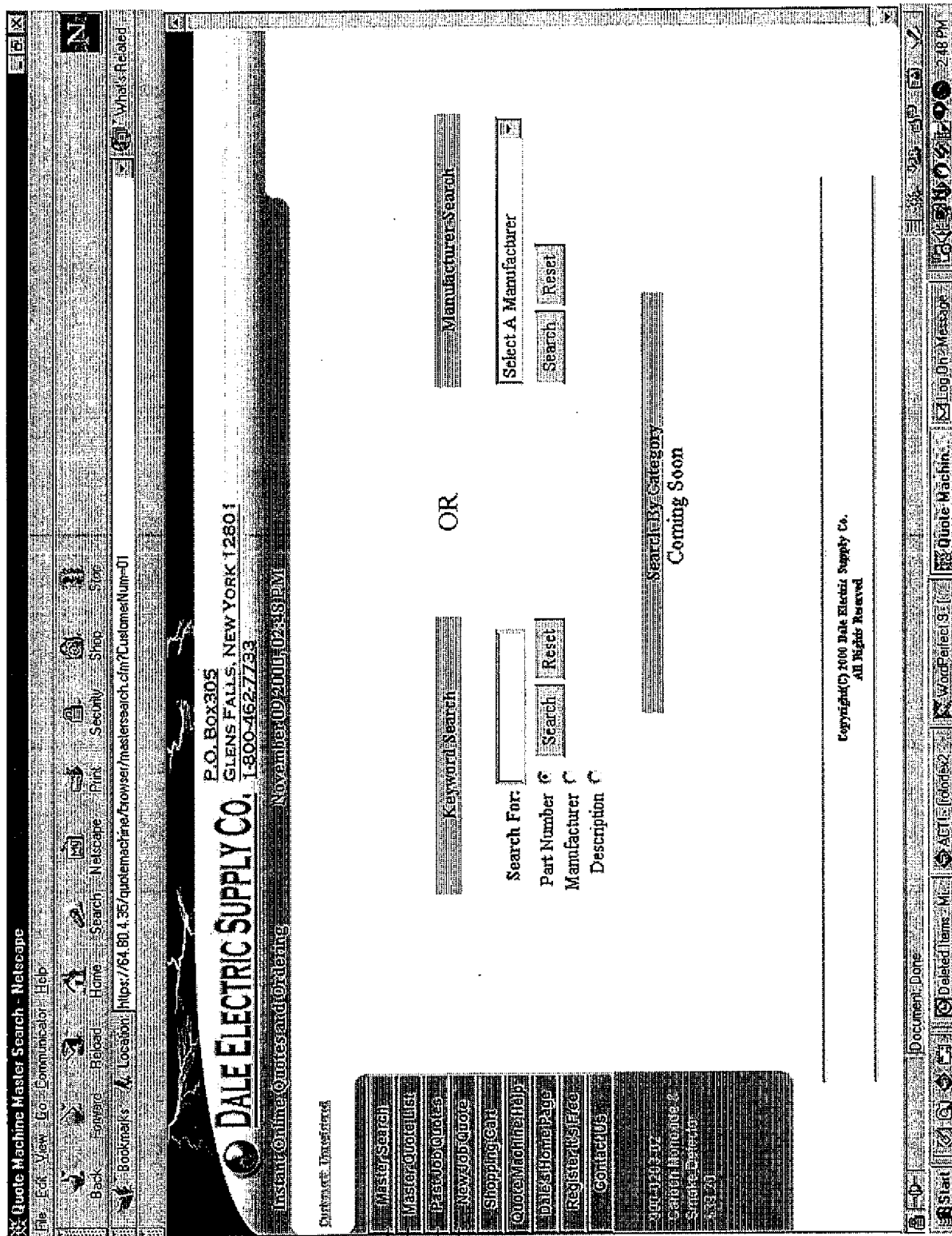


FIG. 6



FIG. 8



FIG. 9

Item Pricing Level Volume Discounts given after a certain Volume of items Purchased (Assume 100 for each item)	Individual Buying													
	A	B	C	D	E	F	G	H	I	J	K	L		
	Person A	1300	0	180	200	250	40	90	30	10	20	0	30	
	Total	1300	0	180	200	250	40	90	30	10	20	0	30	
Group Pricing Level Volume Discounts given after a certain Volume in Group Purchased (Assume 500 for each Group)	A - B Group						C - F Group			G - I Group			J - L Group	
	1680						670			130			50	
	Person A													
	Total						1680						130	
Master Group Additional Group Pricing Volume Discounts given after a certain Volume in Group Purchased (Assume 2000 for each Additional Group)	A - F Master Group						G - L Master Group							
	1970						180							
	Person A													
	Total						1970							
Total Order Order Pricing Level Volume Discounts given after a certain Volume in Order Purchased (Assume 5000 for each Order)	Total Order													
	2150													
	Person A													
	Total													

FIG. 10

Co-op Buying

Item	A	B	C	D	E	F	G	H	I	J	K	L
Item Pricing Level	Person A	1300	0	180	200	250	40	90	30	10	20	30
Volume Discounts given after a certain Volume	Person B	100	1000	0	0	0	0	0	0	0	0	0
of Items Purchased	Person C	300	0	50	50	0	0	0	50	50	0	100
(Assume 100 for each item)	Person D	500	50	30	40	90	0	500	0	10	10	100
	Person E	200	100	0	0	0	50	0	700	40	80	50
	Total	2400	1150	260	290	340	90	590	780	110	110	300

Group	Coop A - C Group	Coop D - F Group	Coop G - I Group	Coop J - L Group
Group Pricing Level	Person A	1480	490	130
Volume Discounts given after a certain Volume	Person B	1100	0	0
in Group Purchased	Person C	350	50	100
(Assume 500 for each Group)	Person D	580	130	510
	Person E	300	50	740
	Total	3810	720	1480

Master Group	Coop A - F Master Group	Coop G - L Master Group
Additional Group Pricing	Person A	1970
Volume Discounts given after a certain Volume	Person B	1100
in Group Purchased		400
(Assume 2000 for each Additional Group)		710
		350
	Total	4530

Total Order	Coop Total Order
Order Pricing Level	Person A
Volume Discounts given after a certain Volume	Person B
in Order Purchased	Person C
(Assume 5000 for each Order)	Person D
	Person E
	Total

FIG. 11

	122A	122B	122C	122D	122E	122F	122G	122H	122I	122J	122K	122L	122M
Item Unit	A	B	C	D	E	F	G	H	I	J	K	L	M
Each Price (Dollars)	10	11	12	150	250	200	600	750	400	20	40	60	500
Each Weight (Pounds)	1	2	1	10	12	11	60	45	30	100	120	130	25
Quantity Ordered	10	5	4	3	1	0	4	10	3	100	0	50	1
Dollars Ordered	100	55	48	450	250	0	2400	7500	1200	2000	0	3000	500
Weight Ordered	10	10	4	30	12	0	200	450	90	10000	0	6500	25
Item Volume Measurement	\$\$\$	\$\$\$	\$\$\$	Quantity	Quantity	Quantity	Quantity	Quantity	Quantity	Pounds	Pounds	Pounds	Quantity
First Item VDT	100	100	100	5	6	10	5	5	5	1000	2000	1000	5
Second Item VDT	180	175	125	10	10	20	10	10	10	2000	5000	5000	10
Third Item VDT	200	225	150	30	25	50	25	20	30	5000	10000	10000	20
Total Item Volume Ordered	100	55	48	3	1	0	4	10	3	10000	0	6500	1
Item Volume Threshold Obtained	1st	None	None	None	None	None	None	2nd	None	3rd	None	2nd	None

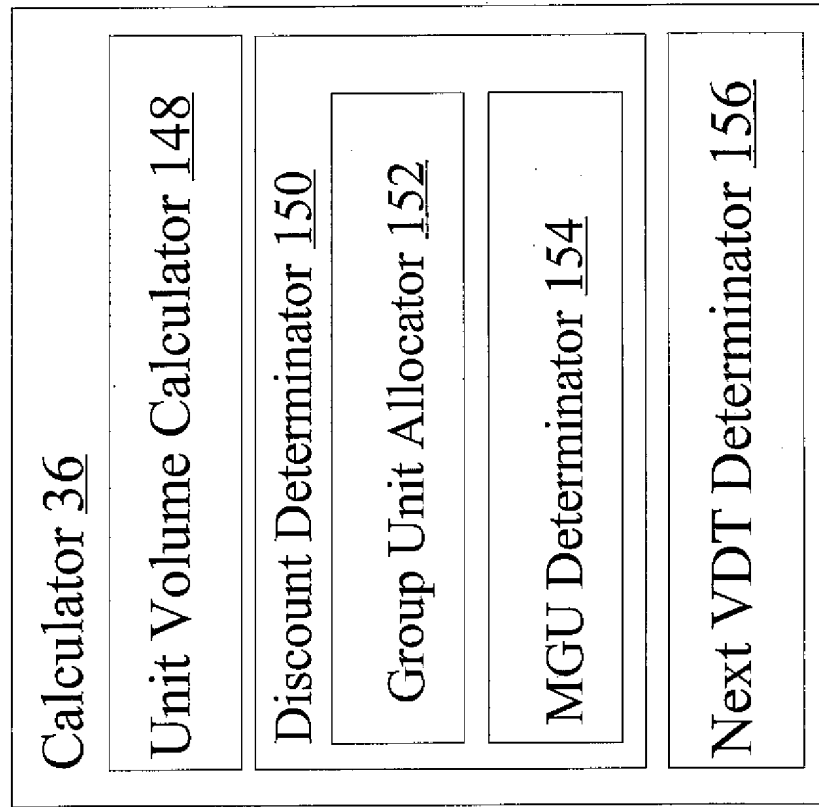
Second/Junior Group Unit	A - C Group	D - F Group
Quantity Ordered	19	4
Dollars Ordered	203	700
Weight Ordered	24	42
Group Volume Measurement	\$\$\$	\$\$\$
First Junior Group VDT	200	500
Second Junior Group VDT	500	1000
Third Junior Group VDT	1000	1500
Total Group Volume Ordered	203	700
Junior Group VDT Obtained	1st	1st

First/Senior Group Unit	A - F Group	G - I Group	J - L Group
Quantity Ordered	23	17	150
Dollars Ordered	903	11100	5000
Weight Ordered	66	740	16500
Group Volume Measurement	\$\$\$	Quantity	Pounds
First Senior Group VDT	800	15	5000
Second Senior Group VDT	1500	30	10000
Third Senior Group VDT	2000	100	50000
First VDT Rank	1	5	10
Second VDT Rank	3	10	20
Third VDT Rank	5	15	30
Total Group Volume Ordered	903	17	16500
Group Volume Threshold Obtained	1st	1st	2nd
Group Rank Obtained	1	5	20

Master Group Unit	A - I Master Group
Quantity Ordered	40
Dollars Ordered	12003
Weight Ordered	805
First Master Group RDT	5
Second Master Group RDT	10
Third Master Group RDT	20
Master Group Rank Total	6
Master Group Rank Threshold Obtained	1st

Total Order	Total Order
Quantity Ordered	191
Dollars Ordered	17503
Weight Ordered	17331

FIG. 12

Unit Volume Calculator 148

## Discount Determinator 150

Group Unit Allocator 152

MGU Determinator 154

## Next VDT Determinator 156

FIG. 13